

## WHAT WE DO

MEET has built up a number of links with specialised UK firms to maximise advice in complex and niche issues to include immigration, taxation and inheritance regulations, relocation guidance to the UK and asset preservation.

MEET acts as a mentor/ in-house advisor for new start-up businesses in the UK including; advice on employment law, legal and taxation regulations, administrative policies, financial policies, immigration guidance, business valuation and marketing strategies.



## ABOUT OUR COMPANY

We are an independently owned firm offering specialist advisory services to private clients and businesses from the Middle East seeking one stop, bespoke and seamless service solutions in the UK.

We pride ourselves in offering a unique hands-on service in assisting individuals and companies based in the Middle East.

Equally, our expertise and contacts offer European companies assistance and guidance when seeking entry opportunities into new markets in the Arab World.

## A WORD FROM THE MANAGING DIRECTOR

I am encouraged to see the success of our business, through word of mouth and without the need to advertise. From a recent visit to the Middle East to see one client, I returned to the UK with 3 signed contracts, and 2 strong challenging and ongoing enquiries. This is a true testimonial stamp of approval of the way we do things. The team at MEET work tirelessly to give an exceptional service, with a view to exceed expectations with all enquiries, big or small.

Our local UK knowledge has been built over many decades, which has given MEET the ability to create innovative strategies in providing resilient solutions. These solutions have over time exceeded expectations, of both our private and business clients alike.

Walid Imam  
MBA, BSc (Eng.), CDir, FIoD

## CONTACT US

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# WHAT WE OFFER

## SPECIALISED ADVISORY SERVICES



### IN-HOUSE OR PROJECT LED CONSULTANTS

MEET offers in-depth and bespoke hands-on consultancy services that delivers easy process solutions to complex problems. Customers vary from individual clients to small and medium sized businesses, who are in search for compliancy guidance in UK regulatory areas, and those who seek numerous services provided from one source.



### UK IMMIGRATION SERVICES

MEET team is currently advising several clients, under the guidance of experts, with various stages of immigration policy adherence of the Point Based System (PBS). This includes visa extension processes, Indefinite Leave to Remain (ILR) and Naturalisation for the main applicant and their dependents under the following programs; Sole Representative Overseas, Tier 1 (Entrepreneur), Tier 1 (Investor), Tier 2 Sponsored visa for Skilled Workers and also Spouse visa.



### VALUATION SERVICES

MEET have assisted a medium sized company in company valuation, investor entry based on a discounted cashflow analysis, payback period, appraisal investment study and financial accounts analysis benchmarking.

# PROFESSIONAL SERVICES

## PERSONAL ADVISORY SERVICES



### INHERITANCE AND UK TAXATION

MEET has advised a number of overseas clients in UK Wills and redistribution of worldwide assets to avoid problems with UK inheritance taxation. These actions were taken in-line with non-Domicile regulations and Statutory Residence Test (SRT) policies, in offering optimised and efficient solutions to often misunderstood complex taxation regulations.



### RELOCATION INDIVIDUAL SERVICE PACKAGES

MEET is working with families who have relocated to the UK to include procedures of school admission, visa compliancy, scrutinising of legal documents and UK property leases, employment policies and adherence to personal taxation regulations.



### COURT CASE GUIDANCE

MEET have provided assistance in preparing for several court representation to include an immigration court case, dissolved company activation, Court County Judgment (CCJ) intervention, school admission rejection reversal and arbitration service in resolving difficult issues.

## OUR CLIENTS INCLUDE



# OUR TEAM

## Walid Imam - Managing director

Walid is a Chartered Director and a Fellow of the Institute of Directors, who has worked extensively in the Middle East and the UK. He has vast experience in management consultancy, financial analysis and investment solutions. He provides proactive, bespoke advice in an easy to understand way, no matter how complex the enquiry.

## Dr Andrew Douglas - Honorary UK Advisor

Andrew is a strategic thinker with extensive business experience spanning many decades. He heads several successful businesses and is an innovative investor.

## Mrs. Sahar Faraj - Sales & Marketing Director

Sahar has extensive sales experience and has a large bank of clients gained throughout her networking skills. She has focused her energy on making a bridge between the Middle East and the UK, offering a hands-on experience for clients wishing to move to the UK from various Arab countries. She is fluent in Arabic, Spanish and English.

## Mr. Haitham Abusabha - Digital Development Consultant & Data Scientist

Haitham is Computer Scientist specialising in digital business development and transformation. With extensive knowledge in web development, automation of cloud process and delivering insights through data, he stands as the bridge to provide the guidance and development needs for businesses stepping into the digital information age.

## Mr Saqib Khan - Legal Director

KhanMather Solicitors are an award winning firm of solicitors and are the perfect choice as the approved legal advisors to Middle East & European Trading Ltd. Saqib is the Managing Director of KhanMather and drives his firm's strategic vision and manages client relations, by giving a 'Rolls-Royce' service, to his individual and business clients. KhanMather carries out various areas of work including Residential Property Services, Immigration, Employment and HR Advice, Litigation Services, Contractual and Commercial Law Advice and GDPR and Data Protection Services.